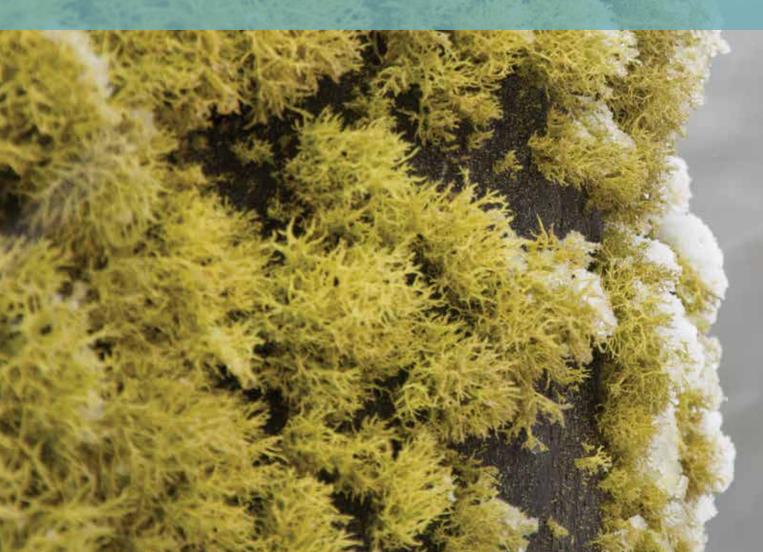
RESILIENCE + TRANSFORMATION

 $2012\,Ecotrust\,Annual\,Report$





"Civilization needs a new operating system.
YOU ARE THE PROGRAMMERS
and we need it within a few decades."

PAUL HAWKEN, University of Portland Commencement Address, 2009

Resilience and Transformation:

OUR THEORY OF CHANGE

Food, water, energy, shelter—these are the basic things we need to live well. The systems that provide them are as specific to the places where we live as they are vulnerable to global patterns and pressures. In an age of superstorms, financial meltdowns, and giant pipelines cutting through some of the last, best places on earth, it is clear we need a new approach—a new operating system for the 21st century.

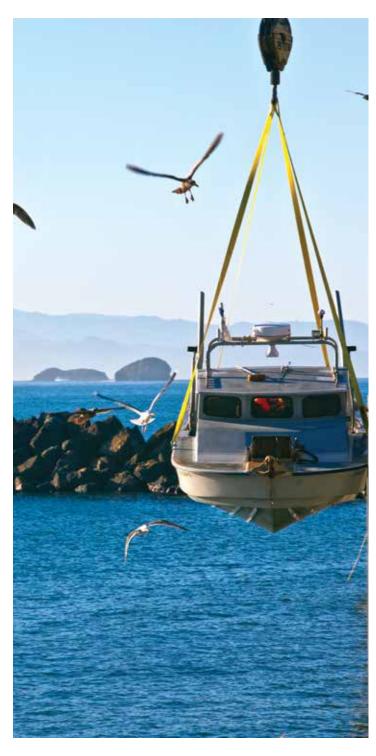
At Ecotrust, we believe that approach is found in resilience—the capacity to influence and adapt to change. In everything we do, we work to create systemic responses to systemic challenges—a culture of resilience. A culture that adapts to the ever-changing world around us, inspiring innovation, seeking diversity, and sharing ideas and resources equitably.

Building this culture begins at home—in the forests and coasts, cities and communities, mountains and rivers of Salmon Nation. It is a culture that operates at multiple scales from the individual to the community to the regional to the global.

Ecotrust's programs strive to foster resilience from the ground up in the systems most significant to our wellbeing—food and farms, fisheries, forests, and urban ecosystems. And our approach is designed around what we see as three powerful pathways for change: knowledge, technology, and capital.







Building Bridges:

THE POWER OF NETWORKS

WE LIVE IN AN INCREASINGLY CONNECTED WORLD. While our interconnected global economies can leave our societies more vulnerable to large-scale disruptions, this same connectedness can also offer local and regional advantages. Networks allow us to accelerate solutions that can increase the resilience of ecosystems, communities, and economies around the world.

At Ecotrust, we have long sought unusual alliances across public, private, and philanthropic sectors, and now more than ever in this digital age, we are weaving unlikely partners together in networks that can share and scale the impact of our work.

PHOTOS—Left: Boats enter and leave Port Orford, Oregon via lift; top right: Lyle Keeler of Port Orford, Oregon is part of the Community Fisheries Network and has pushed for more science and protection around local fisheries; bottom right: Haida leader Guujaaw was one of two dozen past winners of the Ecotrust Indigenous Leadership Award who gathered in November to explore a new leaders network.

"Increasingly, we are choosing another path, one predicated on the power of networks. Not digital networks, necessarily, but instead the more general sense of the word: webs of human collaboration and exchange."

STEVEN JOHNSON, Future Perfect

COMMUNITY FISHERIES NETWORK

In partnership with the Island Institute, we launched the <u>Community Fisheries Network (CFN)</u> in 2012, bringing together thirteen community-based fishing organizations from Alaska to Maine committed to the highest standards of environmental sustainability, community ethics, and business practices in the fishing industry.

FOODHUB

<u>FoodHub</u>, our online network for wholesale food producers and buyers, continues to push the edge of food system innovation. We were pleased to present at two White House forums on the future of food and technology this year, and grow to over 4,000 members in six western states, including 20% in rural counties. Best of all, FoodHub now supports 184 schools and school districts to bring healthy, local food to more than 672,000 students.

MARINE CONSULTING INITIATIVES

Our Marine Consulting team launched new initiatives from the Mid-Atlantic to the Solomon Islands in 2012, including a cutting-edge data portal and collaboration space for the five-state Mid-Atlantic Regional Council of the Oceans. The portal allows everyone from fishermen to port authorities to offshore energy developers to come together and build new understandings of how to support healthy oceans, coastal economies, and communities.







INNOVATIVE BY NATURE

RESILIENT ECONOMIES ARISE from a healthy churn of great ideas in the face of constant change. Innovation develops from creative freedom and unusual possibilities within a room, a building, a neighborhood, or the global village. We are actively cultivating an interconnected system of new ideas from all corners of the organization, and the flexibility of our hybrid nonprofit/private enterprise model allows us to deeply experiment through grants and donations, and then spin out the best solutions into the marketplace, to scale.

It starts with a small stream and extends to a whole nation. In working to build more resilient economies, we take inspiration from nature. The place to start is in the rivers and fish that are fundamental to our way of life. For five years, we have been partnering with six federal and state agencies to invest in restoring the most viable salmon bearing streams in Oregon, Washington, and Idaho. And these investments are seeding an entirely new jobs sector—call it the restoration economy—employing biologists, equipment operators, and nurseries throughout the region.

Similarly, tribal leaders across Salmon Nation have been growing economies that restore nature and nourish communities. Innovative ventures that integrate culture and nature are positioning Native communities and those around them for recovery and long-term health. It's a whole new way of doing business, but one rooted in age-old traditions and perennial patterns of nature.

PHOTOS—Left: Sockeye at Kitlope Lake, British Columbia; top right: Whole Watershed Restoration Initiative staff map new projects; bottom right: Billy Frank Jr. joins in Jon Waterhouse's Healing Journey celebration at the 2012 Ecotrust Indigenous Leadership Awards.



"It's going to be a challenge to feed our population in the face of climate change.

And that's where resilience comes in."

LANDRY MAYIGANE, Founder, Rwanda YACA, 2012 Ecotrust Resilience Fellow

WHOLE WATERSHED RESTORATION INITIATIVE

Our Whole Watershed Restoration Initiative (WWRI) invested \$1.4 million in 19 projects in high-priority streams throughout Oregon, Washington, and Idaho, improving 900 acres of habitat and 40 miles of streams and rivers. Over the last decade, investments from the partnership and others like it have produced over 6,400 jobs and nearly \$1 billion in economic activity in Oregon alone, according to our 2012 Restoration Economy analysis.

INDIGENOUS LEADERSHIP COUNCIL

In November 2012, Ecotrust convened the Indigenous Leadership Council, a group founded from the more than 50 past honorees of the Ecotrust Indigenous Leadership Award working the span of Salmon Nation. These leaders are developing new business models that not only honor cultural traditions and assert tribal sovereignty, but also create long-term health and wealth for their communities and beyond.

THE MAGIC CANOE

The Magic Canoe storytelling project, launched in 2012 by founder Spencer Beebe, uncovers inspiring leaders working on emerging market development, legal rights of nature, holistic management, ecotourism, urban farming, and urban youth education in South Africa, Mexico, Chile, Zimbabwe, Detroit, Rwanda, Pennsylvania, and many places in between. New collaborations have grown out of these connections, bringing learning back to our bioregion.







MOBILIZING CAPITAL FOR GOOD

OUR 20 YEARS OF EXPERIENCE investing in triple-bottom-line initiatives around the region has more relevance than ever, as private capital is increasingly seeking to serve greater good. Our <u>Natural Capital Fund</u>, Ecotrust's working endowment, has converted \$30 million in grants and program- and mission-related investments into \$800 million in assets at work in communities from California to Alaska.

Instead of investing in traditional Wall Street financial products like derivatives, large-cap public equities, and corporate bonds, we back investments that provide us with the things we need to live well, and deliver better environmental, social, and financial returns. Our investments generate competitive returns while creating opportunity for nature-based tourism, restoring healthy watersheds for clean water, offsetting ${\rm CO_2}$ emissions, and creating stable jobs in rural communities. We have used our growing endowment and expertise to build the nation's first environmental bank, to lend to fishermen growing local, community-based fisheries, and to pioneer green building infrastructure that improves the livability of our cities. There are vital lessons here for a growing global community of impact investors now taking a similar approach in seeking social and environmental, as well as financial, returns. In the United States alone, the impact investment sector is valued at over \$4 billion.

PHOTOS—Left: On Oregon's South Coast, Ecotrust and partners are mobilizing capital and expertise for greater good; top right: counting rings on Ecotrust Forests land; bottom right: California redwoods.

TODAY, ECOTRUST is one of the few organizations with tangible, long-term experience with impact investing, offering authentic improvements in social and environmental conditions while generating a competitive return.

The question we are asking now is: How can we better support this powerful global movement involving millions of investors and hundreds of funds and financial institutions, scale our collective efforts, and harness global economic forces for a more reliable prosperity?

ECOTRUST FOREST MANAGEMENT

Ecotrust Forest Management (EFM), which manages 13,000 acres of investor-owned Northwest forestland to create high-quality timber along with jobs, wildlife habitat, and carbon stores, was named one of ImpactAssets Top 50 impact investment fund managers worldwide. As of 2011, Ecotrust Forests I, LLC outperformed the benchmark (NCREIF Timberland Index) over a 1-, 3-, and 5-year period.

FARMLAND LP

Ecotrust became an investor in Farmland LP, a private equity fund that acquires conventional farmland near urban areas and converts the land to organic and integrated management. The fund engages in direct production and leases the property to organic producers. It now owns more than 6,300 acres of farmland worth \$42 million, including 673 acres that have been successfully converted to Certified Organic







PLANNING FOR EQUITY+WELLBEING

TODAY. TOO MANY PEOPLE STILL STRUGGLE FOR ACCESS TO BASIC NEEDS

like food, healthcare, or education. What's more, increasing environmental degradation and other symptoms of the industrial economy tend to heavily burden the most disadvantaged in society. Resilience only works if the capacity to adapt and influence change is spread broadly and everyone can access the things we need to live well.

Whether by bringing healthy, local food to those who need it most, by working with legislators to understand the intersections of climate policy and public health, or by building job-creating initiatives in economically distressed rural communities, we work to shape new policies and transform business as usual toward a more inclusive and equitable approach.

PHOTOS—Left: Farmer Araceli Roman and colleagues in Hillsboro, Oregon sell produce into local schools and childcare facilities, with the help of the Farm to School program; top right: Patrick Crouch and Detroit's Earthworks Urban Farm employ residents to raise food in the city's abandoned land; bottom right: more urban farming in Detroit's Brightmoor neighborhood.

"This is a learning program. We are on the road, learning...
We have the satisfaction of providing organic food, fresh and locally grown, to our clients and our families."

ALFREDO SANCHEZ, La Esperanza Farm

FARM TO SCHOOL

Our <u>Farm to School</u> program opened up access to healthy, local produce for hundreds of thousands of kids in 36 Oregon school districts and a dozen early childhood centers—about half of these kids are low-income. The program also connected 40 regional food producers to large school purchasers, and Ecotrust also supported food and garden education for children around the state.

ECONOMICS FOR EQUITY AND THE ENVIRONMENT (E3)

Ground-breaking research by Ecotrust's <u>E3 Network</u> of economists worked to make California's climate laws fairer in 2012, by showing that low-income and minority communities are disproportionately affected by the nation's worst polluters. Amendments to California law will help target harmful pollutants in disadvantaged communities and also push for clean energy in those neighborhoods.

INDIGENOUS YOUTH SCHOLARSHIPS

Ecotrust continued its support for the next generation of indigenous leaders in their work to preserve and protect their homelands and communities. Since 2004, we have provided nearly \$400,000 in scholarships to over 100 Native students studying natural resource management, environmental law, public health, planning, economic development, and social sciences.







ADAPTING + ENHANCING NATURE'S SERVICES

HUMAN LIFE DEPENDS ON THE SERVICES PROVIDED BY HEALTHY ECOSYSTEMS,

including the things we can see—food, fiber, and raw materials; cultural services that are spiritual, aesthetic, and recreational—and those things we can't see: water filtration, storm buffering, and climate stabilization; soil formation, photosynthesis, and pollination. Approaches to working with nature can enable, rehabilitate, and restore ecosystem functions, and they are essential for resilience.

At Ecotrust, we are constantly working to reimagine our world along nature's lines—in our state of the art mapping tools that adapt to changing landscapes and needs, in developing new approaches to green infrastructure in our urban environments, or in applying traditional ecological knowledge to modern-day planning.

PHOTOS—Left: Iceland's Blue Lagoon is a second benefit of geothermal energy; top right: Sandy River Delta, Oregon; bottom right: Seattle's new Bullitt Center, the latest in green building.

HOW WILL WE ALL THRIVE on a densely populated, rapidly changing planet? With tools that empower people to understand complex information and solve problems collaboratively.

ECOSYSTEM SERVICES

Our <u>Partners with Nature</u> analysis described a new potential in urban environments for filtering stormwater, absorbing carbon, and feeding urban populations. Ecotrust also invested in and began an ecosystem services analysis of the Bullitt Center in Seattle, which aspires to be the world's first commercial Living Building.

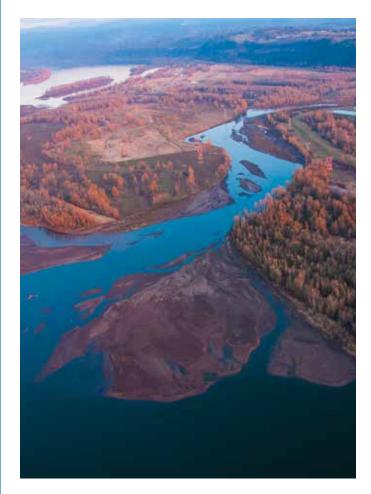
COPPER RIVER KNOWLEDGE SYSTEMS

In Alaska, Ecotrust collaborated with the Ahtna Native community on the Copper River to establish the Ahtna Copper River Inter-Tribal Conservation District to better promote and protect the age-old wild salmon economy now worth \$50 million to the region. The Copper River

Knowledge System, a web portal built by Ecotrust, brings disparate information into one place for better adaptive management of this crucial watershed.

MADRONA

Our software team launched <u>Madrona</u>—an adaptive software platform built out of two decades of organizational experience in mapping and place-based decision making. Madrona offers the building blocks for a wide variety of mapping, visualization, and decision-making tools and was customized for a variety of partners this year, including the U.S. Fish and Wildlife Service, the Bureau of Land Management, and private landowners, to maximize their financial and ecological goals in land use planning.





A CULTURE OF LEARNING

FOR FOUR DECADES NOW, I have tried to hire smart people and get out of the way to see what sort of good things might happen; to cultivate an environment where great ideas and creative people could grow.

At the close of 2012, Astrid Scholz and a new generation of staff leadership took the day-to-day reins at Ecotrust, freeing me up to explore new possibilities and assume the role of board chair; resilience in action, we hope.

In my new full-time role as chair, I plan to work closely with Astrid and an expanded group of vice chairs: Kat Taylor, CEO and co-founder of One PacificCoast Bank; Bob Friedman, founder and chair of the Corporation for Enterprise Development; and immediate past chair Gun Denhart, Portland civic leader and co-founder of clothiers Hanna Andersson. Our board shares my excitement about the opportunities ahead. We are all committed to expanding Ecotrust's ability to address bioregional challenges in a way that has universal application.

I have great confidence in Astrid's vision, her steady hand overseeing Ecotrust's \$10 million annual budget and her ability to unleash great things from our creative, capable staff—now more than 60. With over 11 years under her belt at Ecotrust, Astrid is deeply steeped in Ecotrust's culture and has done award-winning work in developing innovative, collaborative tools and approaches to improve social, economic, and environmental decision-making in her former role as vice president of Knowledge Systems.

Along with Astrid, we have two new vice presidents on our senior leadership team: Nancy Bales in development and Kristen Sheeran in Knowledge Systems. "Like everything else we do at Ecotrust," Astrid says, "these change are inspired by nature: we are not unlike a circle of saplings growing up around the redwoods of our bioregion as we grow this new circle of leaders." Surrounded by such an energetic team, I am invigorated about the continued evolution of Ecotrust as we seek to catalyze radical practical change into our third decade.

Jellier & bube

Spencer B. Beebe FOUNDER & CHAIR OF THE BOARD

Astrid J. Scholz

Astrod). Scholy

PHOTOS—Left: Confluence of Gamsby and Kitlope rivers in British Columbia; top right: Gail Small, honoree at the 2012 Ecotrust Indigenous Leadership Awards; bottom right: Ecotrust's chairman and founder Spencer Beebe and president Astrid Scholz.







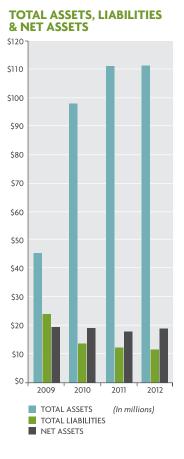
FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEETS

YEARS ENDING DEC. 31, 2011 & 2012

ASSETS	2011	2012
Cash	\$4,272,785	\$4,426,672
Grants & Accounts Receivable	906,417	1,015,367
Notes Receivable (net)	87,524,291	87,198,417
Investments	4,580,949	5,243,622
Investment in Ecotrust Forests LLC	3,810,105	3,650,106
Prepaid Expenses & Other Assets	998,743	1,017,045
Property & Equipment (net)	10,124,918	9,912,711
TOTAL ASSETS	\$112,218,208	\$112,463,940

LIABILITIES & NET ASSETS	2011	2012
Accounts Payable	\$358,690	\$221,015
Accrued Liabilities	841,854	603,169
Deferred Revenue	384,215	225,498
Notes Payable	10,598,914	10,556,737
TOTAL LIABILITIES	\$12,183,673	\$11,606,419
Unrestricted Net Assets	12,091,488	11,615,192
Temporarily Restricted Net Assets	1,773,229	3,107,755
Permanently Restricted Net Assets	3,842,759	3,942,759
TOTAL NET ASSETS	\$17,707,476	\$18,655,706
Investor Member Interest	82,327,059	82,191,815
TOTAL LIABILITIES, NET ASSETS & MEMBER INTEREST	\$112,218,208	\$112,463,940



CONSOLIDATED STATEMENTS OF ACTIVITY

YEARS ENDING DEC. 31, 2011 & 2012

TOTAL REVENUES	\$9.546.541	\$11.448.251
Investment Return	969,707	1,801,310
Contracts, Services & Special Events	3,290,958	3,387,153
Grants & Contributions	\$5,285,876	\$6,259,788
REVENUES, GAINS & OTHER SUPPO	ORT 2011	2012

EXPENSES	2011	2012
Fisheries	\$1,295,066	\$782,373
Forests & Ecosystem Services	1,470,499	1,690,504
Food & Farms	1,154,821	847,930
Indigenous Leadership	305,383	472,975
Knowledge Systems	2,494,630	2,461,917
Natural Capital Fund	2,535,582	2,553,124
Supporting Services		
Development	246,863	407,661
Management & General	608,903	613,792
TOTAL EXPENSES	\$10,111,746	\$9,830,276
REVENUE IN EXCESS OF EXPENSES	(\$565,205)	\$1,617,975
Investment Member Interest	(483,356)	(659,745)
Capital Contributions (net)	2,627	_
INCREASE IN NET ASSETS	(\$1,045,934)	\$958,230

REVENUES & EXPENSES



DONORS & SUPPORTERS

CORPORATIONS A Blooming Hill Vineyard

Adelsheim Vinevard, LLC Aetna Giving Campaign AlexEli Vineyard & Winery Alima Pure Alloro Vineyard Amity Vineyards, Inc. Anam Cara Cellars Apolloni Vineyards Aveda Experience Center Ayres Vineyard, LLC Bell Pine LLC Bethel Heights Vinevard Biamp Systems Big Table Farm Breckinridge Capital Advisors Brick House Vineyards Capella University Chehalem Winery Elk Cove Vineyards Fidelity Investments Charitable Gift Fund Gallery Ballet Gerding/Edlen Development Company, LLC The Holland, Inc. (Burgerville) Honeywood Winery J.K. Carriere Winery Jennison Wine Company, LTD K & M Wines Kaiser Foundation Health Plan Community Giving Campaign Kerr Pacific Corporation Kramer Vinevards Lease Crutcher Lewis Lia's Vinevard, LLC Lift Label Magavern Pool, Inc. Makk Wine LLC Microsoft Giving Campaign The Morne Wine Company, Inc. Nau, Inc. Patagonia, Inc.

Ponzi Vineyards Portland Boutique Hotel, LLC R. Stuart & Co. Raptor Ridge Winery Redman Wines The Regence Employee Giving Campaign Scott Paul Wines Seven of Hearts Wine Soter Vinevards Stag Hollow Wines, LLC Stoller Vineyards Sunset Ridge Vineyard **Tactics** Threshold Group Trisaetum University of Idaho Whole Foods Market, Inc. Willamette Farms, LLC

FOUNDATIONS

Analia and John Earhart Fund of Tides Foundation Anonymous Foundations The Apple Lane Foundation Arntz Family Foundation The Barkley Fund Bauman Family Foundation The Bill Healy Foundation The Bullitt Foundation Compton Foundation Crane Creek Family Fund of The Oregon Community Foundation David Axelrod and Marilyn Couch Fund of The Oregon Community Foundation Deborah J. and Peter A. Magowan Family Foundation, Inc. Deer Creek Foundation The Dylan Todd Simonds Foundation, Inc. **EcoTrust** The ESCO Foundation Fanwood Foundation/West

Faraway Foundation Felton Jenkins III Conservation & Education Fund Friedman Family Foundation G.O. Forward Fund of The Saint Paul Foundation Gordon and Betty Moore Foundation The Gun and Tom Denhart Family Fund I Do Foundation Kaiser Foundation Hospitals The Lawrence Foundation Lighthouse Foundation Lora L. and Martin N. Kelley Family Foundation Trust M.J. Murdock Charitable Trust Margaret A. Cargill Foundation Marisla Foundation Money/Arenz Foundation, Inc. Nancy S. Hargraves for Nadon Trust Nell Newman Foundation New Priorities Foundation Newman's Own Foundation Oak Foundation Pisces Foundation Resources Legacy Fund Foundation Robert G. Kirby Fund of The Oregon Community Foundation Rockefeller Foundation Rose F. Tucker Charitable Trust San Francisco Foundation Seguoia Foundation Susan Hammer Fund of The Oregon Community Foundation Tektronix Foundation Matching Gift Program Tides Foundation The Tim and Karen Hixon Foundation TomKat Charitable Trust Tonsmeire Charitable Foundation The Walton Family Foundation The Warren Foundation Wiancko Charitable Foundation Wilburforce Foundation

GOVERNMENT

Bureau of Land Management California Sea Grant NOAA - Office of Habitat Conservation North Pacific Research Board Oregon Department of Agriculture Pacific Coastal Salmon Recovery Fund U.S. Fish & Wildlife Service -Alaska Region U.S. Fish & Wildlife Service -Pacific Region U.S. Geological Survey USDA Forest Service -Pacific Northwest Region USDA Natural Resources Conservation Service **USDA** Rural Development

NONPROFITS

Cascade Harvest Coalition Combined Federal Campaign FHI Development 360 LLC (fhi360) Greater Douglas United Way Combined Federal Campaign JustGive.org Monmouth University National Fish and Wildlife Foundation The Nature Conservancy of Washington Neighbors West-Northwest Oregon State University Puget Consumers Co-op Recess Fitness, Health And Play Regional Arts and Culture Council Tides Center TisBest Philanthropy United Way of Rhode Island Vanguard Charitable Endowment Program Volved World Service Meditation Group **Environmental Fund**

SPONSORS

94.7 Radio/Entercom/One Thing

Allie Fuller Realty Artists 4 Action Audubon Society of Portland CampOma EcoVillage Car2Go Cascadia Region Green Buildling Council Celilo Group Media Chinook Winds Casino and Convention Center Citizens Utility Board of Oregon City of Portland, Bureau of Environmental Services Columbia Slough Watershed Council Dave's Killer Bread Eating Local Guide EcoPro Realty Group **Engineers Without Borders** FHI Development 360 LLC (fhi360) Food Front Cooperative Grocery Food Services of America Forest Trends Getaround Good Energy Retrofit Great Barrier Reef Foundation Green Hammer Construction Green Mountain Energy Green Rising Marketing The Holland, Inc. (Burgerville) Hot Lips Pizza Indow Windows Johnson Creek Watershed Council Kettle Foods, Inc. King Estate Winery Kontent Films Kwytza Chopstick Art Laughing Planet Café Legacy Health System Lift Label The Mark Spencer Hotel Maver Howell Realty Missionary Chocolates Mt. Adams Resource Stewards Nau. Inc.

PNC Wealth Management

Neighbors West-Northwest New Seasons Market Ninkasi Brewing The Ocean Foundation One PacificCoast Bank Opal Creek Ancient Forest Center Oregon Business Magazine Oregon State University Oregon Tilth Organic Valley Family of Farms Organically Grown Co. Our Ocean Our United Villages & The ReBuilding Center The Party Place Patagonia, Inc. PDX Kids Calendar The Pearl Clinic and Pharmacy Pearl District Neighborhood Association Portfolio 21 Investments Portland Fruit Tree Project Portland Harbor Natural Resource Trustee Council Portland Juice Press Portland Pedal Power Poster Garden Raven Marketing, Inc. ReDirect Guide River Network Salmon-Safe Inc. Sauvie Island Center Side Street Boutique Sierra Club Sightline Institute Silvania Peru Solamor SolTerra Stash Tea Stephouse Networks Store to Door of Oregon Strategies 360 Sunlight Solar Surfrider Foundation Tropical Salvage

Truitt Brothers

Umpqua Bank

Urban Gleaners
Viridian Reclaimed Wood
Voice for Oregon Innovation and
Sustainability (VOIS)
Whole Foods Market, Inc.
The Wild Salmon Center
Willamette Valley Wineries
Association
Wisdom of the Elders
Zipcar

INDIVIDUALS Herbert Allen III. In memory of Jack Hood Vaughn Gordon Allen. On behalf of Terri Rottman-Allen Lorraine Anderson In honor of Alan Van Zuuk Anonymous Donor. On behalf of Debbi Flittner and lames Hagerman **Anonymous Donors** William and Helen Aron. *In memory of John R. Donaldson* Brent and Martha Ashabranner, In memory of lack Hood Vaughn Jereme Axelrod. On behalf of The Man. The Legend. Sam Beebe. Nancy and Howard Bales Natalie Barinsky Steph Barnhart Jane Barth Jeffrey and Denise Bauman Douglas and Maria Baver Matthew Beach McPherson Beall and JJ Heldmann Mary L. Beebe and Charles Reilly. In honor of Jane Beebe Spencer B. and Jane M. Beebe, In memory of lack Hood Vaughn Samuel M. Beebe Lewis Bell Barry Benjamin

Starrett Berry

Barbara Billington Stickler, In memory of Evelyn Beebe Shirk Benjamen and Anne Binger Dave Black. In memory of Jack Hood Vaughn Doron Blake Dr. Edith Borie Maya Branman David Bright. *In honor of Steve and Dottie Resnick* Barbara L. Brown Mariam Browne Ericka Carlson Egon and Ursula Carstensen James Cassidy Sarah and Tim Cavanaugh, In honor of Gun Denhart Stacey Chance Tom Charlton Yvon and Malinda Chouinard Darley Clevenger Ionah Cohen Charles R. Conn III Michael Conner Ben Cort. On behalf of John and Cynthia Cort Timothy Cox Thalia V. Crooks and Travis B. Moore, In memory of Jack Hood Vaughn **Ed Crouser** Dr. William Cummings John Cunningham John Dagger and Ellen Weissbrodt, In honor of Jacki Dagger, Ali Dagger, Joel Guren Laurie Davison Gun Denhart Chris and Heather Dennett Tom and Chris Devine Theodore DeWitt John Diamante Mr. Charles Diament

Annora Dickey

John and Julie Dixon

Jeffrey Drzazgowski

Norman and Elizabeth Duffett

John J. and Analia Earhart

Carol Edelman, In honor of Gun Denhart Mark Edlen Andres Edwards William and Pauline Egan, In honor of Spencer B. Beebe Anna Einstein Ashley Eisenberg, In honor of Charles E. Smith Jewish Day School Jules Évens Amy Fields Brvan Finke Chris Fisher. On behalf of Nathan Eikenberry Robert and Elizabeth Fisher Crystal Fitch Mrs. Laurel Francis Jan & Erik Fredricksen Robert Friedman and Kristina Kiehl Tim Fry Kathryn Fuhrmann Jen Gagner David Garcia Lydia Garvey Robin Gerstenfeld, In honor of David Gerstenfeld Tiffany Gherlone Larry Gilbert Jim Green lere Grimm Suresh Gupta Diana Hadley and Dr. Peter Warshall Randall Hagenstein and Eve Witten David and Lauren Hall, In honor of Gavin, Jen & Rob Wells Susan Hammer Kerry Hansen Gordon and Maria Hargraves Mrs. Margy Hargraves Erin Harrington Jon Hassell Dave Hatch. In honor of Liz Woody Nancy Hathaway Frances A. Hedrick and Jess H. Stone, In memory of Jack Hood Vaughn

Dick and Deanna Helfrich Paul Henson Dena and Scott Higgins Mary Hirsch George C. and Karen Hixon Rusten Hogness Carolyn Holland Joan L. Holup Danielle Horanieh Bonnie Horn. In honor of Rita and Tom Beaston Charles Houghten **Brad Huggins** Donna Hunter William and Lynda Hutton Lynne Ingram Diane E. Jacobs Craig Jacobson and Kendra Morris-Jacobson Dick and Mary Jaffe A. Felton Jenkins III Betsv lewett Lauren and Christopher Johnson. In honor of Claire Johnson Rees and Maryanne Johnson Penny Carpenter Jones and Thomas Jones, *In memory of Jack* Hood Vaughn Jennifer Jones Elizabeth and William Josephson, In honor of Mary Josephson and Gregory Grenon Acky Kamdar Lori Keeney Kristin Keller and Brad Redmon Jamie Kendall. In honor of Sharon Lewis and Family Gary Ketzenbarger Jason Kichline Janelle Kinsey Amy Klatzkin and Terry Fry Kathleen Knight Patti Koehler and Kate Krider Marla Koehn On behalf of Paul and Larisa Noonan Adam Lane James and Luise Lane

DONORS & SUPPORTERS

Dani LeClaire Brian Leitner Elizabeth Lembke John Lewis Dr. Lee Lines. In honor of Rollins College. Department of Environmental Studies Stephen Lloyd, In honor of Spencer B. Beebe Carolynn and Jack Loacker Lenny Longo Molly Lusignan Mary Lyons, In memory of Redmond Jennifer Maddox In honor of Elakha Alliance Liliana Madrigal and Mark Plotkin Melissa Madrona Sam Magavern II and Monica Angle William and Linda Magavern Peter A. and Deborah J. Magowan Aman Mahajan Jane Malarkey Mike Mallerv Christine Marshall Deborah Marshall Hope and Chip Martin, In memory of Samuel D. and Gertrude L. Magavern and In honor of Spencer and Janie Beebe Sydney Martin Jesse Martindale Rohit Mathur Tristan McAllister. In honor of Lee & Molly Cowan Carol McLaughlin John McPheters Javne Menard. *In memory of Sharon Friesen* Susan Meshelle On behalf of Anita and Tim Nelson Sheila Mever B. Jenkins Middleton, *In memory of Lydia Biddle Middleton* John and Susan Miller

Michael LaPeter

Paul and Laura Milne Carolyn Minor. On behalf of Dale H. Feik Ray Monnat Gordon and Betty Moore Russ Moore Mrs. Albert Moorman Diane and Greg Morgan Ann Morris Brian Mulford Anne Mullan Scott I Nasson R.C. Nemer William and Sally Neukom S.E. Newman. In memory of lack Hood Vaughn Matt Newstrom Robert Nichols Sherry Nisen Randy Nishimura Mr. and Mrs. Victor S. Noerdlinger, Jr., In honor of Adam Lane Susan O'Connor lames K. O'Halloran Loravel Okuda Beniamin Olds and Nadine Gartner Michael Olds and Gloria Borg Michael Olsen Gilman and Marge Orway Angela Orthmeyer Susan Otcenas. On behalf of TeamEstrogen.com Dan and Nancy Padberg Dean Pape Kalie Pawlik William G. Pearcy Kirk Pearson Tom and Marie Penchoen Damir Pevec Inan Phillips Chris Piepmeier Nancy Pitney Lillian Pitt Andrew Posner

David Powers

In honor of Ecotrust

Alice Price

Niklas Radmacher Edgar and Prudence Ragsdale, In honor of Mr BC Beehe Guido R. Rahr III Anne Philipsborn and Richard Ray Chad Rea. In honor of dabball c/o 1% for the Planet Drs. Bonnie and Peter Reagan Shae Reber Wendy Redlinger, In memory of Jack Hood Vaughn Jordan Reimer Zaakera Remnant Stratman Dr. Derek Richardson David and Margie Rikert Jane Rioseco Mr. Robert F. Arenz, Jr. James Robertson Linda Robinson Daniel Rosenfeld and Heidi Duckler Joel Rotert G. Ion Roush Garrin Royer David and Deborah Rutherford, On behalf of Rutherford family Ruth Saavedra Luis Sanchis Nancy G. Schaub Iordan Scholten Dr. Astrid Scholz and Steve Cowan. In memory of Mocha George A. Schumacher and Bonnie E. Schumacher, In memory of Jack Hood Vaughn Robert Schutt Frances W. Shaffer, In memory of lack Hood Vaughn Ms. Susan W. Shaffer. In memory of Jack Hood Vaughn Karen Sheridan Jill Sherman Beniamin Sibelman Dustin Singh Amy Sinnenberg Carol C. Smith-Larson Linda and Mark Sobell.

In honor of Stacey Sobell

Albert Solheim Bostjan Spetic Bob Steele Deborah Stegner Hope and Bob Stevens Timothy Stockert and Nick Garramone Sheila M. Stone. In memory of Jack Hood Vaughn Bernadette and Mike Strand Jeremy Stremme Ofelia and Larry Svart Cliff Swaters Laurel Swetnam Virginia Sybert Maggie Taplett Leyla Tarhan Damin Tarlow Methea Tep Susan Terry John and Shelby Tessar Karie and David Thomson lamie Thon Elizabeth Tonsmeire Robert and Pamela Turner Peter Tutak. In honor of Jocelyn Tutak Gwen Vilches. On behalf of Give Portland Local Artisan Gift Baskets Fric Vines Dan and Ann Vollum Jesal Vora Tristan I. Wagner Savannah Walker. In memory of Jack Hood Vaughn Christopher Walters, Given on behalf of John Y. Keffer. In memory of Jack Hood Vaughn Anne Walton Nani S. Warren Mark and Meg Weiss, In honor of Leanne Weiss Christopher Wetzel and Michelle Willats Mr. Jacques White

Dan Wieden

Patrick Wilde

Greg Williams Janet M. Williamson Scott Wilson David I. Winters. In memory of Jack Hood Vaughn Edward Wolf and Karen McKay, In honor of Spencer B. Beebe, founder Beth Wolffe. In memory of Matt Hilburn Erskine and Sandy Wood Miles Woofter Richard and Mary Worrell Christopher Young, In memory of our little buddy, Iackson Matthew 7immerman

IN-KIND DONATIONS

Corporations and Organizations

Balsamiq Studios, LLC Cooper Mountain Vineyards ESRI

Oregon Dungeness Crab Commission Portland Timbers Prezi. Inc.

Tezi, ilic.

Individuals

John Campagna Adam Lane

ECOTRUST BOARDS

ECOTRUST Board of Directors

Spencer B. Beebe, CHAIR, Portland, OR
Gerald Amos, Kitamaat Village, BC
Gun Denhart, VICE CHAIR, Portland, OR
Mark Edlen, Portland, OR
Robert E. Friedman, VICE CHAIR,
San Francisco, CA
Ron Grzywinski, TREASURER, Chicago, IL
Susan Hammer, Portland, OR
William T. Hutton, San Francisco, CA
Antone Minthorn, Pendleton, OR
Nell Newman, Aptos, CA
Kathryn Taylor, VICE CHAIR, San Francisco, CA
Dan Wieden, Portland, OR

2012 Retiring Board Members

John Miller Nancy Schuat

Chairs Emeritus

Gun Denhart Cameron Healy Robert E. Friedman Jack H. Vaughn

Board Officers

Adam Lane, ASSISTANT TREASURER Ofelia Svart, BOARD SECRETARY

ECOTRUST FOREST MANAGEMENTBoard of Directors

Spencer B. Beebe John E. Earhart Dr. John Gordon David Pollock Bettina von Hagen

Board Officers

Adam Lane, TREASURER Carla Hudson, SECRETARY









MANAGEMENT & STAFF

Edward Backus, Vice President, Fisheries
Nancy Bales, Vice President, Development
Rei Barnes, Night Porter
Juliana Baseman, Event Coordinator
Sam Beebe, Development & Communications Associate
Kala Biittner, New Market Tax Credit Accounting
and Compliance Manager
Jennifer Bloeser, Marine Consulting Initiative
Director

Jon Bonkoski, Senior GIS Analyst Emi Brizuela, Event Coordinator Oakley Brooks, Senior Media Manager Kate Carone, Whole Watershed Restoration Program Coordinator

Cheryl Chen, Marine Planning Project Manager Christina Cooper, Staff Accountant Brent Davies, Vice President, Forests and Ecosystem Services

Chad Derosier, Event Spaces Logistics Manager David Diaz, Forestry Program Manager Robert J. Ellis, IT Consultant

Noah Enelow, Economist

A'Nova Ettien, Grant Writer & Manager Analisa Fenix, Chief Cartographer/GIS Manager Scott Fletcher, Senior Applications Developer Laura Ford, Production Communication Manager Megan Foucht, Community Coordinator

Megan Foucht, *Community Coordinator*Taylor Hesselgrave, *Economic Analyst*Ryan Hodges, *Applications Developer*Carolyn Holland, *Director of Communications*Chris Jones, *Systems Administrator*

Nathan Kadish, Director, Investment Strategy

Cathy Kellon, *Director, Water and Watersheds Program*

Edwin Knuth, Senior Front End Developer
Jeanne Kubal, Event Sales and Marketing Manager
Adam Lane, Chief Financial Officer/Chief Operating
Officer

Nick Lyman, GIS Technician

Megan Mackey, Fisheries Policy Associate

Shaunna McCovey, Tribal Affairs Policy Associate

Sydney Mead, Natural Capital Center Programs

Mngr/Director of Events

Mike Mertens, Director of Spatial Analysis, GIS Manager

Lola Milholland, *Communications Project Manager* William Robert Moore, *FoodHub Web Developer*

Courtney N. Moss, Office Manager

Amanda Oborne, Director, Food and Farms

Tatianna Pavich, Event Coordinator

Katy Pelissier, Farm to School Coordinator

Matthew Perry, Senior Application Developer

Alice Price, Financial Analyst

Jen Richards, Development Coordinator, Edible

Portland Subscription Manager

Katie Russell, Development Manager

Eleanor Sandys, Event Coordinator

Astrid Scholz, President

Kristen Sheeran, Vice President, Knowledge Systems, E3 Network

Leigh Ann Shelton, *Controller* Stacey Sobell, *Farm to School Manager*

Alexander Speaks, Director of Information Technology Charles Steinback, *Director of Marine Planning* Ofelia Svart, *Assistant to the Chairman and President* Jocelyn Tutak, *GIS Analyst*

Stephanie Webb, Community Fisheries Network
Business Development Manager

Leanne Weiss, Marine Planning Program Associate/ Field Staff Coordinator

Tim Welch, Software Manager Yveline Wilnau, Natural Capital Center Gardener Dawn Youmans, Advertising Sales Rep., Edible Portland

ECOTRUST FOREST MANAGEMENT

Sam Baron, CFO
Will Hart, Forester
Tim Herms, Controller
Carla Hudson, Office Manager
Amrita Vijay Kumar, Director
Bettina von Hagen, CEO

INTERNS

Pamela Booth, Emi Brizuela, Emma Deans, Sharon Frazey, Brad Harrison, Tanya Murray, Erik Olson, Adrien Schless-Meier, Uli Stroetz, Liz Stuart, Carolyn White

FELLOWS

Landry Ndriko Mayigane

VOLUNTEERS

China Ageros, Jordan Behr, Peter Beland, Rebekah Bellingham, Ethan Berleman, Biamp Systems' volunteers, Alli Black, Amber Borkovec, Maura Brady, Aaron Bresler, Thomas Champine, Kristy Chase, Gina Claeys, Casee Clark, Ana Cristina Contreras, Brittney Corey, Stacy Cormier, Jaime Cox, Richard Cronkin, David Day, Veronica Day, Pablo de la Rubia, Jesse Downing, Shelley Downing, Sarah Dryfoos-Guss, Nicole Fudge, Katrina Gallegos, Stephen Gervais, Maria Grzanka, Julie Guzman, David Haight, Hands On Greater Portland volunteers, Janay Harris, Margaret Jane Harris, Hailee Hayes, Andrew Howard, Heather Hudson, Myles Hunnel, Kelly Kaliher, Molly Kemp, Rebecca Keys, Codi Kodama, Ann Lasocki, Adam Lee, Denis Lemeschenko, Shawn Linehan, Dayna Lyons, Tiiu Magi, Michael Maison, Karen Margolis, Ali Matteis, Crystal McKim, Dorothy Mitchell, Colleen Obrien, Christina Pantor, Dannon Raith, Dana Raymond, Dena Robyn, Kevin Ryan, Aimee Samara, Nichole Schindewolf, David Schreiner, Matthew Schwartzberg, Mckenzie Seitz, Donna Short, Ann Sihler, Taylor Smith, Yerminson Smith, Joseph Spitz, Erik Tice, Shane Tipps, Heather Treadway, Michael Trevett, Patrick Ulring, Brett Williams, Josh Wilson

ON CONTRACT

Lucas Balzer, Stephen Brobeck, Kyle Curtis, Dana Dart-McLean, Camas Davis, Jackleen de la Harpe, Liz Devine, Eben Dickinson, Colleen Dimmick, Jim Fuhrer, Andrew Fuller, Ashley Gartland, Karen Gibson, Brian Green, Angie Jabine, Ellen Jackson, Giselle Kennedy, Ali King, Rebecca Lerner, Shawn Linehan, Joshua McCullough, Mary Kate McDevitt, Kerry Newberry, Jim Norton, Sara Remington, Leela Cyd Ross, Vanessa Rubin, Angela Sanders, Jan Sonnenmair, Erica M. Valentine, John Valls, Kris Vanberg

BEST WISHES

Rebecca Barger, Sam Baron, Allison Bidlack, Ericka Carlson, Stephen Dettman, Kim Elkin, Andrew Fuller, Richard W. George, Marcus Hecht, Lauren S. Johnson, Gabriel McMahan, Willa Rabinovitch, Robin Rogers, Adrien Schless-Meier, Howard D. Silverman, Erica McCall Valentine

PUBLICATION CREDITS

Writing: Carolyn Holland, Oakley Brooks
Design: GoodWorks – A Design Studio

Photography: Sam Beebe, Spencer Beebe, Bullitt Foundation, Liz Devine, Shawn Linehan,

N. Scott Trimble

Printing: Printed on Mohawk Options, 100 percent post-consumer recycled paper, manufactured from sustainable raw materials, processed chlorine free, FSC-certified





PHOTOS—Top: The Copper River Delta, Alaska; bottom: Ecotrust staff at the Natural Capital Center.

LEARN MORE AT ECOTRUST.ORG



COVER PHOTO—Moss at Joseph Creek, Oregon.